

# OMS Newsletter

March 9, 2006

## Message from the President

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February may be the shortest month of the year but we made up for that in extra long days. There is so much to do. We still have some groundwork to cover, much of the work comes in the form of continuing to gain and train new representatives and of course making and closing sales.

We are beginning to branch out into other states. We now have Representatives in Oklahoma, Texas, Arkansas, Indiana & Kentucky. By April 1<sup>st</sup>, we expect to have 2 new Regional offices open in two other states, more on this news next month.

Thanks to the last show in Tulsa, we have a few more Physicians that are big advocates for us. It's just the shot in the arm we needed. We have some hospital systems taking a hard look at what we have to offer them.

Bill and I have been working some seriously long days and even weekends just to stay on top of all the work in front of us. This is definitely, without a doubt the most difficult and time consuming part of any business. Frankly, that's OK by us, we find it challenging and exciting. We work a lot and brainstorm a lot. But hard work and brainstorming is what will help to create the best business structure in the industry.

Always remember, we are here to help and listen. If you have ideas, thoughts, dreams, whatever, please share them. You never know until you ask. Have a great March!



We have booth space at the OkHiMA convention next month. It will be held on Thursday April 6<sup>th</sup> and Friday April 7<sup>th</sup>. This one will be in Oklahoma City at the Crowne Plaza 2945 Northwest Expressway, Oklahoma City, OK 73112.

The set up is from 7-10AM. The first show is from 10:00 AM until 10:30 AM, then the Luncheon show from 12:00 to 1:00 and then again from 2:00 to 2:30 PM. On Friday the first Vendor show is from 9:30-10:00 AM. Lunch is from 11-12:00 noon and there is a break from 1:30-1:45. We will probably break down the booth about noon on Friday.

If you have any question about the show, please let us know. We look forward to seeing you there!

