

OMS Newsletter

January 1, 2006

Inside This Issue

- 1 Message from the President
- 2 OMS News
- 2 Industry News
- 3 Representative Profile
- 3 Upcoming Events
- 4 Birthdays and Anniversaries
- 4 Calendar Events
- 5 Commission Schedule

“This year we have the rare opportunity - in fact, the unique responsibility - to evaluate our efforts, measure our successes and plot a course for our future and the future of OnlineMedsource.”

Welcome to our first issue of OMS Newsletter

With the ever-changing marketplace and the constant additions to our service, we felt this was the best time to create a simple way to stay in touch with all of our OMS associates.

In our newsletter you will find information about OMS, new additions to our service, upcoming events, changes to policies, new policies, marketing tips, even special promotions and so much more.

We welcome your comments, suggestions and thoughts. Together we can grow our company into one we can all be proud to be a part of.

Message from the President

This year, perhaps more so than any other, we have the rare opportunity - in fact, the unique responsibility - to evaluate our efforts, measure our successes and plot a course for our future and the future of OnlineMedsource.

Personally I welcome 2006 as the year OnlineMedsource will be recognized by all. This will be our big breakout year, not only in sales but in growth, opportunities, new representatives and so much more.

This is the year for new beginnings and fresh starts for all. There is no better time than now to let the world know who we are and why our services can be a true life saver.

I personally challenge our staff and representatives to help spread the message about our unique company. I am offering my personal assistance to anyone who wishes my help. I am passionate about our service because I know how it can truly save lives and I am equally determined to let the world know that we are the FIRST and the best. We wish to honor and recognize those of you who embody this dream, who live it each day and who inspire those around you to do the same. I have always believed that we are only as good as the sum of our parts. As a team we are far more powerful and productive than we are as individuals.

OMS News

We are proud to announce the opening of our new offices for OMS. This last week we moved our company out of the Compute This!! Building into the eTec center located at 710 Asp Street. This is just North of Historic Campus Corner in Norman. We are excited about the move as it offers us more opportunities to grow as a company. We have access to a very nice conference room that is complete with a LCD projector for use during training sessions or presentations. Click here to take a tour of our new facilities; <http://www.etcok.com/tour.html>

Bill and I are doing our best to settle in all while hitting the ground running. We invite each of you to come see the new offices. Our phone number has remained the same but our FAX number has changed. Please note the new FAX number is 405 573.1999.



This is the front entrance to the eTec center.

Industry News

The big buzz everywhere is Health IT. Even large corporations that are involved in anything but healthcare are jumping on the bandwagon to get in the game. Now, more than ever is the best time to show others that we have already developed the technology that the "big boys" are still feverishly working to achieve. We need you to tell everyone about us, if you want to succeed.

Just in the last 7 days I have been invited to speak to several Physicians about our service. The exciting part is all of these heard about us from others and not me or any of our Representatives. So far the invitations range from across the Southwest to the East Coast to Viet Nam and Australia. We are being noticed globally. I also met with the new CIO of Norman Regional Hospital regarding implementing our service for both the Hospital and the Ambulance service. We should hear something from NRH very soon.

Representative Profile: Associate of the Month

We are starting a new program in 2006 to honor and recognize our Associates and Representatives when they show great achievement or offer ideas to help our company grow. We will honor one such person every month. This gives us a chance to tell the rest of us what they did and why they are so special to our organization. We hope YOUR name is the first one recognized. Contact Agi, if you would like more information on this program.

*Associate of the
Month Award*

Upcoming Events

TRADE SHOW We have a trade show scheduled for the last weekend in January. The dates are Friday January 27 & Saturday January 28th, 2006. The show is in Tulsa and should be very promising as far as sales and leads are concerned.

If anyone is interested in participating we would love to have you and your help. We have already covered the fees for the show so there would be no charge to you. If you would like to help us cover the two days please contact Agi as soon as possible so we can create a schedule of coverage for our booth. You can call me at the office, 701.0295 or email me at agi@OnlineMedsource.org.

If all goes well we should have our new Trade Show display booth in time to use at this show.

Please note; if you have an event you wish for us to include in our newsletter, just send me an email and we will be happy to add any information that would be of interest to our readers.

TRAINING CLASSES A new set of three training classes will resume this month at our new location. The first class gives an overall introduction to what OMS is all about and what benefits it can offer an independent Representative for our company. Please call for an exact time for each class and to register. The first class is the perfect setting to bring someone you know that may have interest in changing careers, working part time or entering the industry.

BUSINESS AFTER HOURS OnlineMedsource joined the Norman Chamber of Commerce in December so all of our Representatives are welcome to sign in under OnlineMedsource, Inc. The first event will be January 17, at the Marriott NCED from 5-7:30. It's free food and drink and a great way to network. Please put it on your calendar now! Questions? Just call Agi for more information.

Birthdays and Anniversaries

We want to begin a new tradition within our organization. Please tell us your birthday and your anniversary date with our company and we will post your information every month.

I will need your help to get this together. Thank you in advance for your cooperation. Just send me an email that says your full name in the Subject line and include the information in the body of the email. We will post them as they arrive.

JANUARY 2006						
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8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

Upcoming Calendar Events

Here are all of the current events that are scheduled. Watch your email for other important events and information.

Training Classes Scheduled	Jan 5, 12, 19
Business after Hours	Jan 17
Tulsa Trade Show	Jan 27 & 28
Deadline to qualify for Associate of The Month for January, 2006	Jan 31st

Commission schedule for OnlineMedsource Representatives

Commissions are paid on the gross sale; the new commission amount is 20% of the sale.

If a single sale is more than \$15,000.00 the commission will be paid at 15% of the sale.

On a new representative, the commissions will be paid at 25% on the first 10 sales or 6 weeks whichever comes first.

During training, all sales are considered bonus time, so they fall into the 25% category.